

## Product Management Position

**Title:** Director, Product Management

**Location:** San Francisco, CA

**Employment Type:** Full-time

### Job Description

The ideal candidate will be responsible for executing on the strategy and vision of individual modules within DecisionView's solution set by developing customer-driven product requirements and bringing new modules to market.

This individual is passionate about the Life Sciences space and has proven experience in translating customer requirements and market trends into compelling, winning solutions. This individual must also have proven experience in driving product release cycles, including working with cross-functional teams to deliver high quality solutions on time.

### Job Requirements

- Successful track record—defined in terms of market adoption and financial success—as a product manager for a web-based, multi-tier business application.
- Proven ability to translate customer requests, competitive activities, and industry trends into product requirements that can be easily understood by developers and other key constituencies within the organization.
- Ensure product requirements are translated into comprehensive design documents, test plans, statements of direction, marketing collateral, training materials, and technical documentation.
- Expertise working with customers, analysts, and key stakeholders to validate requirements throughout the development cycle. Be able to identify and manage key customers, their requirements, and their business processes.
- Serve as the go-to person for all aspects related to the release process. Ensure that solutions are successfully delivered to market on time.
- Work with product marketing, sales and services to ensure that we can effectively market, sell and service the solution.
- Act as product champion and spokesperson—internally and externally—to positively influence customers, prospects, partners, employees, and industry analysts.
- Be able to drive the product strategy for individual modules and technologies within our overall solution set.
- Must have a good understanding of the pharmaceutical market. Familiarity with clinical trial processes will be a plus.
- Must have a solid knowledge of multi-tier architectures and supporting technologies, such as J2EE, web services, Adobe Flex, and reporting tools. Experience in data warehousing and ETL tools a plus.
- At least 5 years of experience in a similar role.
- MS/BS required. MBA desired.